



**Stockport Account and Audit Committee**  
**19<sup>th</sup> March 2025**  
**STAR/Stockport Update**

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**Lorraine Cox – Director of STAR**

# Agenda:

STAR 23/24 Performance

Stockport Q2 24/25 Performance

Social Value Performance 15/1/25

New Business Plan 2025-28

2024/25 added value

Supplier Meet the Buyer event 2024

What's Next 2025 onwards

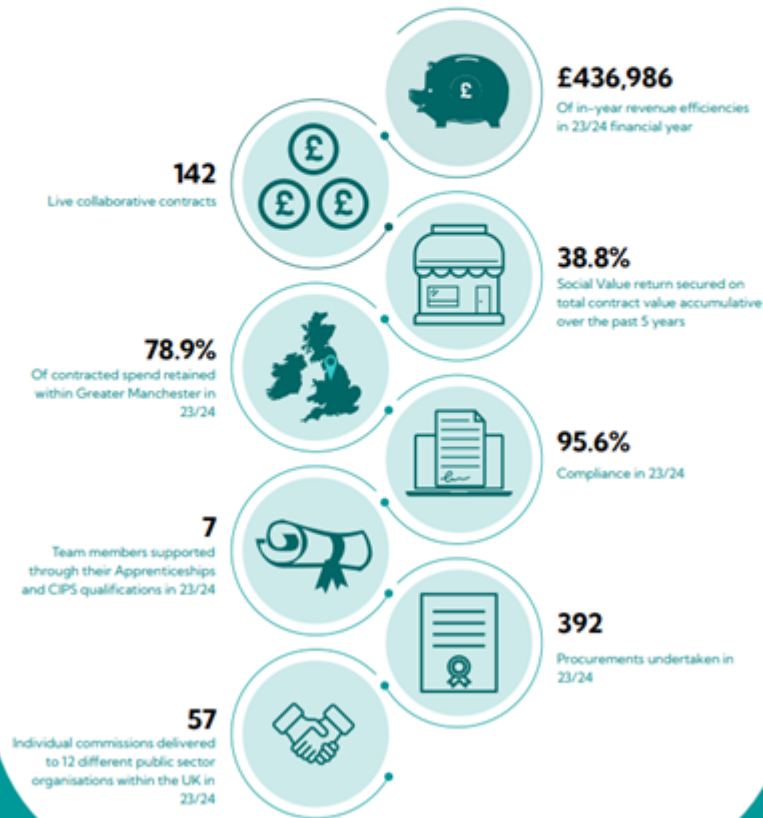
Questions

# STAR

Leading transformation through procurement and cooperation

## STAR Achievements

As at 2023 / 2024

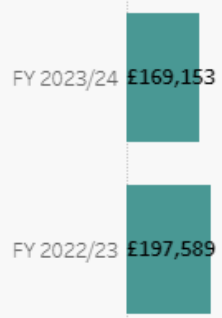


# Commercial

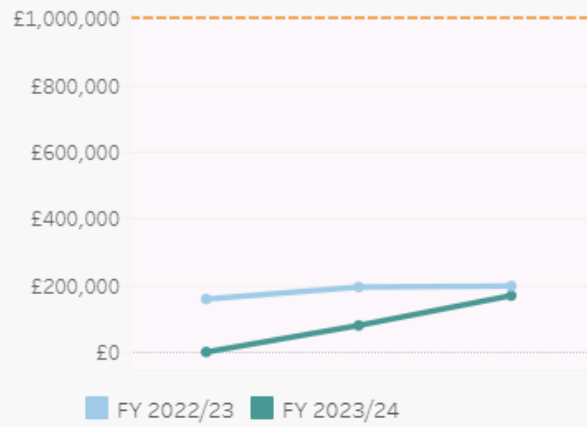
## Revenue Efficiencies:

£0 generated in this FY.  
Target for this FY is **£1,000,000**

Annual Totals



Accumulative

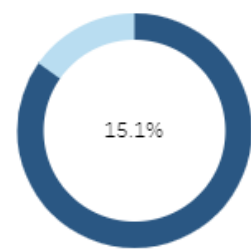


# Collaboration

## Collaborative Contracts:

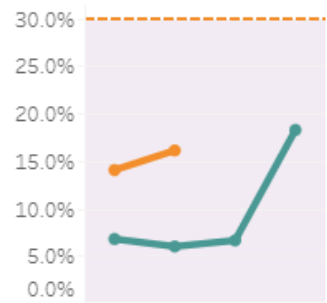
**36** Collaborative contracts live in Q2 2024/25.

FY % to date



FY 2023/24

Quarterly %

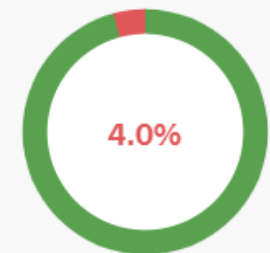


FY 2024/25

# Confidence

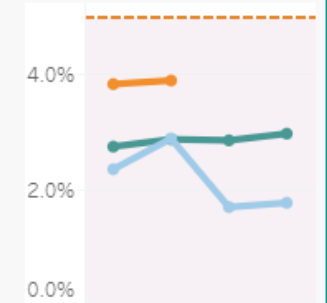
## Non-Verified Spend:

FY % to date



FY 2023

Quarterly %

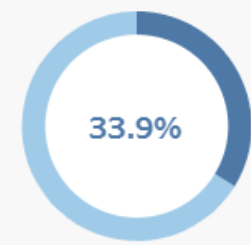


FY 2025

# Communities

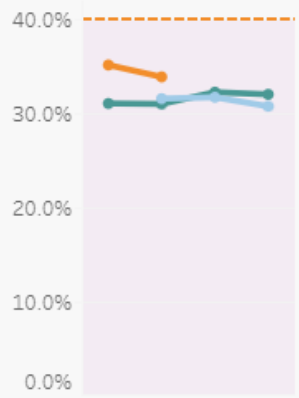
## Social Value Target Against Contract Value:

% to date since launch April 2019



FY 2022/23

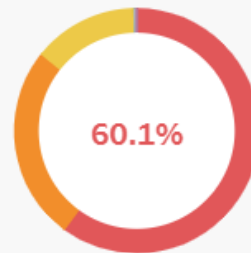
Accumulative %



FY 2023/24

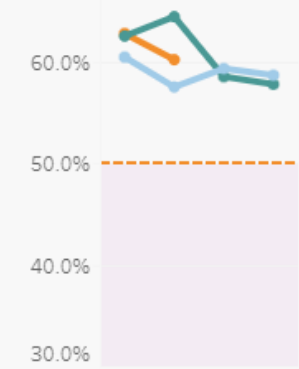
## Local Spend:

FY % to date



FY 2023

Quarterly %



FY 2025



**STOCKPORT**  
METROPOLITAN BOROUGH COUNCIL

## Stockport Achievements

As at 2023 / 2024



**£169,153 in Revenue Efficiencies in 23/24**

The KPI has been updated for this measure to only capture revenue savings



**32% Social Value return** secured on total contract value, accumulative over the past 5 years. An increase from previous years



**87.6% of spend retained within GM, 60.6% being retained within Stockport, in 23/24**  
An increase from previous years



**97.1% Compliance in 23/24**  
An increase from previous years



**35 Live contracts, procured through collaboration during 23/24**  
This is a new KPI, Year 1 providing a baseline

## Social Value

Stockport  
Council  
Validated  
Social Value  
delivery as of  
15 January  
2025

**£58.21m**  
Secured Social Value

**£15.08m**  
Delivered Social Value



Jobs

**£6.4m**

of Social Value



Growth

**£8.5m**

of Social Value



Social

**£84k**

of Social Value



Environment

**£101k**

of Social Value



Innovation

**£4k**

of Social Value

## Social Value



### Employing locally

**205 Full-Time  
Equivalent jobs**      **£5.5m**  
Of Social Value



### Training Opportunities

**519 weeks of  
training delivered**      **£135k**  
Of Social Value



### Apprenticeship

**1.1k weeks of  
apprenticeship  
delivered**      **£208k**  
Of Social value



### Jobs for Disadvantaged People

**27.73 FTE jobs for  
disadvantaged People**      **£386k**  
Of Social Va  
(LTU, NEETs & Disabled)



### Career Support Sessions

**1.29k Hours \***      **£132k**  
**Attendees of Career**      Of Social Value  
**Support Sessions**



### Staff Support

**2.8k Hours of  
Staff Support  
provided**      **£280k**  
Of Social Value



### Volunteering

**4,425 hours of  
expert & regular  
staff volunteering  
time**      **£82k**  
Social Value



### Spending locally

**£12.3m spent in  
definitions of  
local on projects**      **£8.1m**  
Of Social Value

## New: STAR Business Plan 2025-2028

### Vision

STAR will be market leading procurement service that supports our partners and customers to maximise outcomes for our people, places and planet

### Objectives

#### Protect

- Drive social value impact
- Ensure equality
- Reduce carbon
- Engage with SME/VCSE
- Increase local spend
- Diverse supply chain



#### Pioneering

- Innovation
- New ways of working
- Technology
- Marketing/comms
- Continuous improvement
- Market leaders



#### Prosperity

- Efficiencies
- Income
- Productivity
- Commercialisation
- Performance management



#### Professional

- Compliance
- Governance
- Risk management
- Data analysis and management
- Doing the basics well
- Consistency
- Quality assurance



#### Partnership

- Collaboration across STAR/city regions
- Place based partnerships (boroughs/regions)
- Sustainable growth
- Working with our local communities to deliver impactful outcomes



#### People

- Leadership
- Workforce development
- Training/coaching
- Talent management
- Relationships
- Diversity





- **Readiness - Procurement Act 2023 (PA23) and National Procurement Policy Statement (NPPS) – Go Live 24<sup>th</sup> February 2025**
- **Contract criticality tool** – supports risk management
- **Contract Procedure Rules (CPRs)** – Constitution annual review 25/26 – linked to PA23
- Support with **Social Value / Match My Project – Stockport Scrutiny Panel (Nov-February 25)**
- **Digital Roadmap** and systems review undertaken
- **Efficiencies** - Focus on income to deliver to income target/efficiencies target and deliver a balanced budget
- **New STAR Business Plan rollout**

- Market Engagement Protocol
- Main STAR Meet the Buyer held in Stockport – 3<sup>rd</sup> October 2024 – opened by Cllr Julian – Stockport
- 300 Delegates attended (even spread across all 6 partners)
- Exhibits By 20 different organisations
- Presentations and workshops held throughout the day
- Excellent feedback from attendees

# What's Next 2025 Onwards: Key Workstreams -

1. Responsible Procurement Strategy
2. Performance Management Framework 25/26
3. Strategic Delivery Plans
4. Category Strategies
5. Income Strategy
6. Workforce Strategy
7. Implementation of Digital Roadmap and introduction of a new contract management system
8. Progress - 'Nomia' low value/SME local spend pilot
9. Social Value Review – systems and approach
10. Focus on Collaboration and Efficiencies

# Any Questions

